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TelCove Operations, LLC

NY P.S.C. Tariff No. 1

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Leaf: 134

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# Section 5 - <u>SUPPLEMENTAL SERVICES</u> (Cont'd)

### 5.4 SERVICE AND PROMOTIONAL TRIALS

## 5.4.1 General

### **CONTRACTS**

At the option of the Company, service may be offered on a contract basis to meet specialized requirements of the Customer not contemplated in this tariff. The terms of each contract shall be mutually agreed upon between the Customer and Company and may include discounts off of rates contained herein, waiver of recurring or nonrecurring charges, charges for specially designed and constructed services not contained in the Company's general service offerings, or other customized features. The terms of the contract may be based partially or completely on the term and volume commitment, type of originating or terminating access, mixture of services or other distinguishing features. Service shall be available to all similarly situated Customers for a fixed period of time following the initial offering to the first contract Customer as specific in each individual contract.

### DEMONSTRATION OF SERVICE PROMOTION

From time to time the Company may demonstrate service for potential Customers by providing free use of its network on a limited basis for a period of time, not to exceed one (1) month. Demonstration of service and the type, duration or quantity of service provided will be at the Company's discretion and regulations established by the Commission. All demonstrations are offered on a non-discriminatory basis, and will be conducted in accordance with Commission rules regarding promotional offerings.

### COMPETITIVE RESPONSE PROMOTION

In order to acquire or retain customer, the Company may match certain offers made by other inter-exchange carriers/resellers where the customer can demonstrate to the Company's satisfaction that it intends to accept such offer as an inducement to subscribe to or remain subscribed to such other inter-exchange carrier's/reseller's services. These rates will be offered to the Customer in writing and on a non-discriminatory basis and in accordance with Commission rules regarding promotional offerings. Information concerning contracts resulting from a special request will be submitted to the Commission and such services will be added to this tariff as they are developed.

By: General Counsel – Regulatory Policy 1025 Eldorado Boulevard Broomfield, CO 80021