Matrix Telecom, LLC d/b/a Excel Telecommunications P.S.C No. 3 - Telephone Effective: November 5, 2018 Leaf: 57 Revision: 0 Superseding Revision:

LOCAL EXCHANGE SERVICES

SECTION 2 - RULES AND REGULATIONS - (Continued)

2.5 UNDERTAKING OF THE COMPANY - (Continued)

- 2.5.8 Special Arrangements
 - A. Contract Service Arrangements When economically practicable, Customer specific contract service arrangements may be furnished in lieu of existing tariff offerings.
 - 1. Rates, Charges, Terms and additional regulations, if applicable, for the contract service arrangements will be developed on an individual case basis, and will include all relevant costs, plus an appropriate level of contribution.
 - 2. Unless otherwise specified, the regulations for contract service arrangements are in addition to the applicable regulations and rates specified in other sections of this Tariff.
 - B. Promotional Offerings The Company may offer special promotions of new or existing services or products. These promotions will be offered on a non-discriminatory basis with each subscriber in the classification of service and area for which the promotion is offered having an equal opportunity for participation, subject to availability of products, services and facilities. Promotions may include, but are not limited to, reductions in recurring rates and/or waiver of non-recurring charges.