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Matrix Telecom, LLC d/b/a Excel Telecommunications P.S.C. No. 1 – Telephone Effective: November 5, 2018 Leaf: 230 Revision: 0 Superseding Revision:

COMMERCIAL TELECOMMUNICATIONS SERVICES

SECTION 5. CONTRACT SERVICES

At the option of the Company, service may be offered on a contract basis to meet specialized requirements of the Customer not contemplated in this tariff. The terms of each contract shall be mutually agreed upon between the Customer and Company and may include discounts off of rates contained herein, waiver of recurring or nonrecurring charges, charges for specially designed and constructed services not contained in the Company's general service offerings, or other customized features. The terms of the contract may be based partially or completely on the term and volume commitment, type of originating or terminating access, mixture of services or other distinguishing features. Service shall be available to all similarly situated Customers for six months after the initial offering to the first contract Customer for any given set of terms unless otherwise indicated.