

..DID: 5536

..TXT: PSC NO: 12 GAS

LEAF: 249

COMPANY: THE BROOKLYN UNION GAS COMPANY

REVISION: 1

INITIAL EFFECTIVE DATE: 10/01/98

SUPERSEDING REVISION: 0

STAMPS: Issued in compliance - C.98-G-0824 (8/27/98) and C.95-G-0761 (9/22/98)

RECEIVED: 09/25/98 STATUS: Effective EFFECTIVE: 10/01/98

SERVICE CLASSIFICATION No. 11 - Continued

- (2) Prior to execution of an individually negotiated contract (a) details of and documents related to all steps it has taken to improve energy efficiency at the plant; and (b) documentation showing that the unit cost of goods produced by the plant within the Company's service territory is significantly greater than the unit cost of the same or substantially comparable goods produced by another unit of the same business enterprise (if the customer's plant is part of a multi-unit business enterprise) or by a competitor located outside of the Company's service territory, and that customer's plant within the Company's service territory will be closed or plant operations materially curtailed if costs, including gas costs, are not reduced;
- (3) Prior to execution of an individually negotiated contract, a list of all relevant cost factors and a detailed description of the steps customer has taken to reduce such costs. The cost factors shall include, but are not limited to:
 - (a) cost of shipping raw materials to plant
 - (b) cost of shipping product to customers
 - (c) material costs
 - (d) property and other state and local taxes
 - (e) labor costs
 - (f) gas costs
 - (g) other energy costs; and
- (4) Prior to execution of an individually negotiated contract, a statement that assistance has been sought from either the New York City Economic Development Corporation and/or the New York State Department of Economic Development.

Issued by: Steven L. Zelkowitz, Sr. Vice President and General Counsel, Brooklyn, NY