..DID: 3701 ..TXT: PSC NO: 12 GAS LEAF: 199 COMPANY: THE BROOKLYN UNION GAS COMPANY REVISION: 0 INITIAL EFFECTIVE DATE: 10/01/98 SUPERSEDING REVISION: STAMPS: Cancelled by 1 Rev. Leaf No. 199 Effective 10/01/1998 RECEIVED: 06/01/98 STATUS: Cancelled EFFECTIVE: 10/01/98 SERVICE CLASSIFICATION No. 6C - Continued

Rate Schedule 3:

<u>Bulk Purchasers - available to any customer whose current purchasing power is greater than</u> 450,000 dth annually (weather normalized) and who seeks to enter into an individually negotiated contract with the Company.

Service under this category will be available to any customer or cooperative that demonstrates, to the Company's satisfaction, that it has fuel purchasing alternatives entitling it to a separately negotiated rate and that it (directly or indirectly) has a controlling ownership interest in one or more buildings within the Company's service territory with a combined annual weather normalized usage of natural gas that is at least 450,000 dth. The rate for and other terms and conditions of service to customers qualifying under this rate schedule will be set forth in a service agreement negotiated between the Company and the customer, which will be filed with the Commission. Negotiated service agreements at similar overall terms shall be available to all similarly situated customers. The minimum rate charged must be sufficient to recover all costs incurred to serve the customer including a reasonable contribution to fixed costs. The rate shall include the following components:

A. Minimum Monthly Charge:

All customers will be required to pay a minimum monthly charge. The minimum monthly charge and the minimum quantity of consumption associated with the minimum monthly charge will be specified in the customer's service agreement.

B. Commodity Charge:

All customers will be required to pay a unit commodity rate per therm of gas consumed.

Summaries of contract information will be available in Contract Addenda contained in this Tariff.

Issued by: Robert J. Fani, Senior Vice President, Brooklyn, New York