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PSC NO: 2 ELECTRICITY
COMPANY: MASSENA ELECTRIC DEPARTMENT

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<u>SERVICE CLASSIFICATION NO. 8</u> Individual Service Agreements

APPLICABLE TO THE USE OF SERVICE FOR:

Electric service under this tariff is for non-residential customers who would normally be served under Service Classification No. 4 and meet all of the criteria contained in this rider. Utilizing Individual Service Agreements signed under this tariff, MED proposes to provide incentives and thus promote the location of new business ventures within MED's service territory, as well as promote the expansion of current non-residential customers.

ELIGIBILITY:

Eligible customers for this service classification are customers who develop or construct new facilities, extensively refurbish an existing or retired facility or expand production at an existing facility and the new or added demand is at least 100 kW. To be eligible to participate for this service, customers shall also meet and continue to satisfy NYPA's requirements listed in the Municipal and Rural Cooperative Industrial Economic Development Program Guidelines as they may be modified from time to time, or requirements for other NYPA Economic Development power supply programs as they may be modified from time to time, and shall work with MED to receive an allocation of additional demand and energy from NYPA. It shall be a condition precedent for service pursuant to this classification that MED receive an additional allocation of energy and demand from NYPA. Should any such additional allocation of power be changed, lessened or modified, MED reserves the right to alter the ISA or transfer the customer to S.C. No. 4 service, or other rate class available at that time.

In addition, the eligible customer must supply documentation of a viable alternative, competitive energy supplier outside of MED's service territory or show that its product offerings would be less competitive within their relevant geographic market (local, national, or international) but for the existence of the rates offered under this service classification.

CONTRACT TERM:

The term of any initial offering of an Individual Service Agreement ("ISA") shall be at least twelve months and shall be limited to a term of five years unless a longer term is approved by the New York State Public Service Commission. If a customer desires an ISA with a term in excess of five years and MED is willing to agree to this arrangement, MED will request authorization from the New York State Public Service Commission to enter into that arrangement. If the Commission grants MED the authority it requests on terms acceptable to them, MED will then enter into the agreement.

FILING REQUIREMENTS:

MED will file information concerning each Individual Service Agreement with the Public Service Commission within 30 days of executing the agreement. Quarterly, MED will file reports to the Public Service Commission detailing the number of Individual Service Agreements, capacity associated with the Individual Service Agreements and revenues collected from Individual Service Agreements.

Issued by: James Shaw, Chairman MEUB, P.O. Box 209, Massena, NY 13662-0209