

**BELLSOUTH LONG DISTANCE, INC.**

d/b/a AT&amp;T Long Distance Service

New York Tariff No. 3 - Telephone

Effective Date: April 3, 2011

Section 12

Leaf No. 23

Revision: 0

Superseding Revision:

## SECTION 12.0 – CUSTOMIZED PRICING ARRANGEMENTS\*

## 12.6 CPA Discounts, (Cont'd.)

## 12.6.2 Types of Discounts, (cont'd.)

Type B Discount: An "additive discount" is a discount that is a percentage of certain Service Volume Charges specified in the CPA, calculated prior to the application of any other discounts. The resulting dollar amount is then added to the standard schedule discounts applicable to the Customer's Service.

The following example is provided for illustration purposes only. The rates, discounts and charges depicted are not intended to be representative of actual rates, discounts or charges that a Customer might expect to receive.

## Example of a Type B Discount Calculation (10%):

|                                                  |                  |
|--------------------------------------------------|------------------|
| Base service schedule rate                       | \$ 0.2500        |
| Minutes                                          | <u>1,000,000</u> |
| Total (prior to all discounts)                   | \$ 250,000       |
| Base service schedule volume discount (20%)      | <u>\$ 50,000</u> |
|                                                  | \$ 200,000       |
| Base service schedule term discount (10%)        | <u>\$ 20,000</u> |
| Total schedule discounts (\$50,000 + \$20,000)   | \$ 70,000        |
| Net of schedule discounts (\$250,000 - \$70,000) | \$ 180,000       |
| 10% Additional Discount (\$250,000 x .1)         | <u>\$ 25,000</u> |
| Net charges                                      | \$ 155,000       |

*\* Effective March 3, 2010, services will no longer be available to new customers under a Customized Pricing Arrangement (CPA).*

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