

**BELLSOUTH LONG DISTANCE, INC.**

d/b/a AT&amp;T Long Distance Service

New York Tariff No. 3 - Telephone

Effective Date: April 3, 2011

Section 12

Leaf No. 24

Revision: 0

Superseding Revision:

## SECTION 12.0 – CUSTOMIZED PRICING ARRANGEMENTS\*

## 12.6 CPA Discounts, (Cont'd.)

## 12.6.2 Types of Discounts, (cont'd.)

Type C Discount: An "in lieu of discount" is a discount that is a percentage of certain Service Volume Charges specified in the CPA, calculated prior to the application of any other discounts. The resulting dollar amount is then reduced by the amount of any discounts available on the same Service usage during the same billing month. The difference, or the Type C Discount, is then added to the customer's standard schedule discounts and other discounts applicable to the Customer's Service.

The following example is provided for illustration purposes only. The rates, discounts and charges depicted are not intended to be representative of actual rates, discounts or charges that a Customer might expect to receive.

## Example of a Type C Discount Calculation (30%):

Base service schedule rate	\$ 0.2500
Minutes	<u>1,000,000</u>
Total (prior to all discounts)	\$ 250,000
Base service schedule volume discount (20%)	<u>\$ 50,000</u>
	\$ 200,000
Base service schedule term discount (10%)	<u>\$ 20,000</u>
Total schedule discounts (\$50,000 + \$20,000)	\$ 70,000
Net of schedule discounts (\$250,000 - \$70,000)	\$ 180,000
30% In Lieu of Discount (\$250,000 x .3) - \$70,000	<u>\$ 5,000</u>
Net charges	\$ 175,000

*\* Effective March 3, 2010, services will no longer be available to new customers under a Customized Pricing Arrangement (CPA).*

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