## INTEREXCHANGE TELECOMMUNICATIONS SERVICE TARIFF

## 14. CUSTOMER INCENTIVE AND DISCOUNT PROGRAMS

## 14.1 Long Distance Competitive Response

- B. Business Customer Incentive Program
  - 2. Terms and Conditions (Cont'd)
    - e. This competitive response offering is provisioned in conjunction with the interstate competitive response offering under which Qwest provides interstate long distance usage. All other terms and conditions, including any applicable discounts offered through the Qwest Rates and Services Schedule (RSS), and customer eligibility under this offer are specified in the Qwest Rates and Services Schedule.
    - f. For potential new business customers, the Company will condition some of its offers upon a business customer remaining with the Company for a minimum of one year. Any minimum period of time shall be identified to the customer as part of the offer. In such cases, if the customer terminates service early, they will be billed an early termination charge.
    - g. Offers may differ based on the following criteria or combinations of criteria below:
    - (1) The sales channel through which the products are sold.
    - (2) Existing customers who request to have one or more products disconnected.
    - (3) Customers who identify better competitive offer(s) available to them. Qwest representatives may present to these customers multiple offers up to the maximum value under this Tariff.
    - (4) Such other facts, criteria, and circumstances as the Company believes is a reasonable basis upon which to distinguish among groups of customers.
    - h. The Company shall use reasonable business efforts so that similarly situated customers are offered similar incentives in similar circumstances.
    - i. The Company reserves the right to review the availability and conditions of the offer or to discontinue the offer.

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