

LOCAL EXCHANGE TARIFF  
NEW YORK METROPOLITAN LOCAL AND TRANSPORT AREA

RATES AND CHARGES

**N. BUSINESS LINK PLAN**

**Effective October 1, 2011, Business Link Plan is not available to customers who did not subscribe to the service as of October 1, 2011, or at locations at which service was not provided as of such date.**

**Additions/changes to this service are permitted at existing customer locations only.**

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**3. Rates and Charges**

**(a) Volume Discounts**

For purposes of computing the discount level, total monthly charges for all Telephone Company products and services are grouped into four tiers as follows:

| <u>Tiers</u> | <u>Total Monthly Charges</u> | <u>Discount *</u> |            |
|--------------|------------------------------|-------------------|------------|
|              |                              | <u>Min</u>        | <u>Max</u> |
| TIER 1       | \$ 85.00 to \$ 250.00        | 1 -               | 9%         |
| TIER 2       | \$ 250.01 to \$ 2500.00      | 3 -               | 11%        |
| TIER 3       | \$ 2500.01 to \$10,000.00    | 9 -               | 17%        |
| TIER 4       | \$10,000.01 and above        | 12 -              | 20%        |

Customers that have total monthly Telephone Company charges to a qualifying BTN of \$2500.00 or more may choose to subscribe to the Plan contract option. This contract option has a two-year term commitment. If the customer chooses the Plan contract option, then the customer will also receive a 5% discount on their Downstate Home Region calls or their Upstate Local Calling calls. Home Region calls and upstate Local Calling calls discount will not apply to customers subscribing to the Local Usage Discount Plan or the form of Rewarding Connections that discounts local/home region calling, or to customers with no Upstate IntraLATA toll calling or Downstate RCP interregion calling charges.

**(b) Loyalty Rewards**

| <u>Tiers</u> | <u>Total Monthly Charges</u> | <u>Loyalty Rewards *</u> |            |
|--------------|------------------------------|--------------------------|------------|
|              |                              | <u>Min</u>               | <u>Max</u> |
| TIER 1       | \$ 85.00 to \$ 250.00        | 0.5 -                    | 4%         |
| TIER 2       | \$ 250.01 to \$ 2500.00      | 0.5 -                    | 4%         |
| TIER 3       | \$ 2500.01 to \$10,000.00    | 0.5 -                    | 4%         |
| TIER 4       | \$10,000.01 and above        | 0.5 -                    | 4%         |

Customers that subscribe to the contract option of the Plan shall receive an additional variable Loyalty Reward as shown below. This accelerated Loyalty Reward schedule will be added to the Volume Discount and shall remain providing the customer remains on the contract option for the two-year commitment.

- \* These discounts are offered under the Flexible Pricing Plan. For discounts currently in effect, see the corresponding Rate Attachment following all pages that are a part of this Section.