

LOCAL EXCHANGE TARIFF  
NEW YORK METROPOLITAN LOCAL AND TRANSPORT AREA

N. BUSINESS LINK<sup>sm</sup> PLAN

**Effective October 1, 2011, Business Link Plan is not available to customers who did not subscribe to the service as of October 1, 2011, or at locations at which service was not provided as of such date. Additions/changes to this service are permitted at existing customer locations only.**

7  
(N)  
J

1. General

The Business Link<sup>sm</sup> Plan (the Plan) provides variable discounts on charges to a qualifying business customer's Billed Telephone Number (BTN) for Home Region Calling, Local Calling, IntraLATA toll calling and Downstate Regional Calling Plan Interregion calling, Toll-Free Service, Toll-Free Discount Plan and Toll-Free Term Plan. The discounts will vary depending upon the level of total billing to the BTN for all Telephone Company products and services, the length of time the customer remains in the Plan, and whether the customer chooses to subscribe to the Plan on a month-to-month or contract basis.

The Plan is available to all business customers located within the Company's service area in New York. BTNs with more than \$85.00 of total monthly billed charges for all Verizon New York Inc. products and services can receive all discounts. Discounts are as follows.

Volume Discounts – A discount will be applied monthly to the customer's qualifying usage charges. The percent discount will be determined by the total amount of billed charges for all Company products and services as specified in Paragraph 3, Rates and Charges, following.

Loyalty Reward – This is an additional permanent discount which will be added to the Volume Discount after each six-month increment of uninterrupted enrollment in the Plan, up to a maximum of 8% over the life of the Plan. The Loyalty Reward will continue to be applied for as long as the customer sustains uninterrupted membership in the Plan.

2. Regulations

- a. Only qualifying BTNs are eligible to earn all discounts. A qualifying BTN is defined as a business BTN with more than \$85.00 in total monthly billed charges for Company products and services. The month-to-month version and the contract version of the Plan are not available to BTNs enrolled in the Large Volume Discount Plan, Virtual WATS, Econopath, or the form of Rewarding Connections or an ICB (Individual Case Basis) that offer discounts on both local/home region calling and IntraLATA toll calling/Downstate Regional Calling Plan interregion calling. The month-to-month version of the Plan is available to customers enrolled in the form of Rewarding Connections or an ICB that offer discounts on local/home region calling only. The contract option version of the Plan is available to customers enrolled in the form of Rewarding Connections or an ICB that offer discounts on local/home region calling only; however the customer will only receive the accelerated Loyalty Reward Schedule (see N.3. (b), not the Plan's Home Region calls or Local Calling calls discount.

- b. Discounts will be applied to qualifying usage charges to a qualifying BTN.

<sup>sm</sup> Service Mark of Verizon Communications Inc.