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LOCAL EXCHANGE TARIFF NEW YORK METROPOLITAN LOCAL AND TRANSPORT AREA

O. NYNEX SURROGATE BUSINESS LINKSM PLAN FOR CUSTOMERS IN INDEPENDENT TERRITORIES (Except ALLTEL New York, Inc., Warwick Valley Telephone Company, and Citizens Telecommunications of New York, Inc.)

1. General

The NYNEX Surrogate Business LinkSM Plan is available only to Independent Telephone Company (except ALLTEL New York, Inc., Warwick Valley Telephone Company, and Citizens Telecommunications of New York, Inc.) customers in the Albany, Binghamton, Buffalo, Poughkeepsie and Syracuse LATAs. This Plan provides variable discounts on charges to a qualifying business customer's Billed Telephone Number (BTN) for IntraLATA toll calling. The discounts will vary depending upon the level of total monthly intraLATA toll usage billed to the BTN.

This Plan is available to all business customers located within Independent Telephone Company (except ALLTEL New York, Inc., Warwick Valley Telephone Company, and Citizens Telecommunications of New York, Inc.) service areas in New York State. Discounts are as follows:

<u>Volume Discounts</u> - A discount will be applied monthly to the customer's qualifying usage charges. The percent discount will be determined by the total amount of billed charges for intraLATA toll usage.

<u>Loyalty Rewards</u> - The NYNEX Surrogate Business Link Plan will increase the volume discounts after twelve months and twenty-four months from the effective date of the Tariff, February 1, 1997. This increase is an additional permanent discount.

2. Regulations

- a. Only qualifying BTNs are eligible to earn all discounts. A qualifying BTN is defined as a business BTN with more than \$8.00 in total monthly billed charges for IntraLATA toll usage. The Plan is not available to BTNs enrolled in the Large Volume Discount Plan, Rewarding Connections, Virtual WATS, or ECONOPATH.
- b. Discounts will be applied to qualifying usage charges to a qualifying BTN.
- c. Qualifying usage is defined as direct dialed Upstate IntraLATA toll calls carried by Verizon New York Inc., excluding, however, the following type of calls: Operator assisted (except where direct dialing is not available or the customer is disabled and not able to direct dial), Calling Card, Directory Assistance Call Completion, calls to a chatline service under NY PSC Orders, calls to any information service including 900 Service, Toll-Free Service, and Dedicated Inward WATS Toll-Free Service.
- d. The Company reserves the right, upon 10 days' notice to the Public Service Commission, to institute a promotional offering for the Plan in which an additional discount would be offered to new customers for the first 30 days of qualifying usage under the Plan. The promotional period will not exceed 90 days.

sm Service Mark of Verizon Communications Inc.

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By Sandra Dilorio Thorn, General Counsel

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