Village of Castile Electric Department

Forecasted Income Statements with Rate of Return

	Test Year FY 2011	PSC Normalizing Adjustments		Normalized Test Year	Known Changes		Updated Normalized Rate Year	Increase	Rate Year After Increase	% Increase
Operating revenues	491,005	(3,173)	a)	487,832			\$487,832	\$135,554	\$623,387	27.8%
Operating Expenses:										
Purchased Power	285,805	878	b)	286,683			\$286,683		\$286,683	
PSC 18a Assessment	0			0			\$0		\$0	
TCCs	10,327			10,327			\$10,327		\$10,327	
Total PPAC Expenses	296,132			296,132			\$296,132		\$296,132	
Labor	43,421			43,421	48,375	c)	\$91,796		\$91,796	
Workers Compensation and Liability Insurance	0			0			\$0		\$0	
Pension	11,192			11,192	7,610	d)	\$18,474		18,474	
Health Insurance	7,896			7,896	8,011	e)	\$15,907		\$15,907	
IEEP	9,690			9,690			\$9,690		\$9,690	
All Other Non-Labor Expense	85,388			85,388			\$85,388		85,388	
Uncollectible Revenues	1,800			1,800			\$1,800		\$1,800	
Taxes	398			398			\$398		\$398	
PILOT	1,680			1,680	(59)	f)	1,621		1,621	
Amortizations	0			0	6,000	g)	6,000		6,000	
Depreciation	<u>48,040</u>			<u>48,040</u>	14,948	h)	<u>62,988</u>		<u>62,988</u>	
Total Operating Expenses	505,637			505,637			590,193		590,193	
Operating Income	(14,632)			(17,805)			(102,361)		33,193	
Rate Base	675,517			675,517	164,714	i)	840,231		840,231	
Rate of Return	-2.17%			-2.64%			-12.18%		3.95%	

Village of Castile

Electric Department Explanation of Adjusmtents

Test Year Normalizaiton

a) Revenues PPAC Impact of Test Year PPAC reconciliation Weather Normalization - test year colder than normal Growth Analysis	\$ \$ \$	(5,199) 2,027	
Total	Ψ	-	\$ (3,173)
b) Purchased Power PPAC - decreased cost to reverse colder than normal weather PPAC - increased cost for new sales	\$ \$	878 -	
	Ť		\$ 878
c) to reflect labor realignment between departments, personnel changes and was increases			\$ 48,375
d) Pension To reflect latest invoice and changes to labor between departments		\$ 7,610	
e) Health Insurance To reflect latest invoice and changes to labor between departments			\$ 8,011
f) PILOT - to reflect latest invoice			\$ (59)
g) Amortization to rlefect 3 yr amortization of rate case costs			\$ 6,000
i) Depreciation to relfect 10 yr amortization of new equipment			\$ 14,948
i) Reflects impact of new Equipment			\$ 164,714

Village of Castile Electric Department Historical Balance Sheets As of May 31,

	2011	2012	2013
ASSETS			
Cash and Cash Equivalents	\$45,178	\$46,027	\$37,277
Working funds	\$150	\$150	\$150
Depreciation Funds	\$103,006	\$81,046	\$56,856
Miscellaneous Special Funds	\$10,794	\$10,484	\$11,809
Receivable - Municipality	\$1,314	\$27,518	\$23,941
Accounts Receivable,	\$30,541	\$1,408	\$1,402
Materials and Supplies	\$27,727	\$35,746	\$36,031
Prepaid Expenses			
Note Receivable			
Property, Plant and Equipment	\$1,508,823	\$1,638,922	\$1,652,206
Construction WIP			
Total Assets	\$1,727,533	\$1,841,301	\$1,819,672
LIABILITIES AND RETAINED EARNINGS			
Accounts Payable	\$19,478	\$16,921	\$17,212
Customer Deposits	\$10,051	\$9,801	\$11,101
Matured Interest	\$341	\$280	\$306
Accrued Taxes	\$1,553	\$1,540	\$1,694
Miscellaneous Current Liabilities	\$0	\$0	\$0
Depreciation Reserves	\$879,108	\$1,002,914	\$967,528
Reserve for Uncollectible	\$4,892	\$5,714	\$4,831
Notes Payable	\$0	\$0	\$0
Contributions for Extensions	\$88,044	\$88,044	\$88,044
Bonds Payable	0	0	0
Total Liabilities	\$1,003,467	\$1,125,214	\$1,090,716
Retained Earnings:			
Contributions - Operating Municipality	(\$230,493)	(\$235,301)	(\$233,621)
Total Surplus	954,559	951,388	962,577
Total Retained Earnings	\$724,066	\$716,087	**
Č			
Total Liabilities and Retained Earnings	\$1,727,533	\$1,841,301	#VALUE!

Source Data: PSC Annual Reports

Village of Castile Electric Department Historical Income Statements For the Years Ended May 31,

		Acct 2011	2012	2013
Operating r	revenues	\$475,344	\$435,621	\$491,005
Operating I	Expenses:			
Account #	Account Title			
721.	Electricity Purchased	273,093	252,422	296,132
733.	Depreciation of Transmission Property	57	56	57
736.	Repairs to Poles, Towers and Fixtures			3,401
737.	Repairs to Underground Conduits			
738.	Depreciation of Poles, Towers, Fixtures & Conduits	8,227	8,234	8,347
741.1	Distribution Super. and Engineering	6,619	7,529	9,894
741.2	Operation of Distribution Substations	7,170	11,604	10,226
741.4	Operation of Distribution Lines	21,683	12,539	3,741
741.5	Operation of Consumers' Meters	73	942	260
742.1	Repairs to Distribution Structure and Equipment	52	102	2,126
742.4	Repairs to Overhead Distribution Cond.	1,703	43	
742.6	Repairs to Line Transformers			6,865
742.7	Repairs to Services		185	878
742.8	Test and Repairing Consumers' Meters	1,094	1,847	45
742.9	Repairs to Other Property on Cons. Premises	247	1,958	613
743.	Depreciation of Distribution Property	33,947	34,948	35,466
751.1	Street Lighting & Sign Syst Super and Engr.	639	965	359
751.2	Operation of Street Lighting & Sig System	946	292	493
752.	Repairs to Street Lighting & Sig Sys Equipment	6,426	6,483	3,981
753.	Depreciation of Street Lighting & Sig Sys Equip	592	592	592
761.	Consumer Accounting and Collection Labor & Sup	13,209	17,086	12,356
781.	General Office Salaries and Expense	21,562	22,489	22,163
781	Law Department	135		
782	Other General Expense	4,525	6,719	6,387
782.	Management Service	3,400	7,010	
783.	Insurance, Injuries and Damages	5,207	6,363	5,941
785.	Other General Expense	44,236	46,255	59,734
786.	General Rents	7,200	7,200	7,200
788.	Depreciation of General Property	367	1,225	3,578
792.	Miscellaneous Expenses Transferred - Cr.	(\$15,837)	(\$20,261)	(\$9,466)
Total Op	perating Expenses	446,572	434,827	491,369
Operati	ng Income	28,772	794	(364)
Operati	ng moonic	20,772	194	(304)

Source Data: PSC Annual Reports

Village of Castile Electric Department Revenues by Rate Class and kWh Sales Fiscal Years Ending May 31,

		2011	2012	2013
Acct. No.	Operating Revenues			
601	Residential Sales	\$349,554	316,970	358,008
602	Commercial Sales	38,584	34,905	35,115
603	Industrial Sales	63,102	66,130	76,460
604	Public Street Lighting - Operating Mun.	10,083	9,500	10,278
605	Public Street Lighting - Other		0	
606	Other Sales to Operating Municipality	5,198	4,740	4,351
607	Other Sales to Other Public Authorities		0	
608	Sales to Other Distributors		0	
609	Sales to Railroads and Street Railroads		0	
610	Security Lighting	<u>\$1,049</u>	<u>977</u>	<u>1,014</u>
	Total	\$467,570	\$433,222	\$485,226
	kWh Sales			
601	Residential Sales	6,840,914	6,390,382	6,742,105
602	Commercial Sales	639,942	593,170	563,465
603	Industrial Sales	1,353,242	1,462,278	1,613,336
604	Public Street Lighting - Operating Mun.	67,473	71,910	70,227
605	Public Street Lighting - Other			
606	Other Sales to Operating Municipality	86,558	81,192	71,488
607	Other Sales to Other Public Authorities			
608	Sales to Other Distributors			
609	Sales to Railroads and Street Railroads			
610	Security Lighting	<u>8,419</u>	<u>7,868</u>	<u>8,262</u>
	Total	8,996,548	8,606,800	9,068,883

Source Data: page 300 of PSC Annual Report

Exhibit 6

Village of Castile Electric Department Number of Customers

	FY 11	FY 12	FY 13
Month	Number of Customers	Number of Customers	Number of Customers
June	620	616	620
July	620	616	621
August	622	616	621
September	621	616	621
October	619	616	617
November	620	616	615
December	620	616	613
January	620	619	614
February	619	620	614
March	618	620	614
April	618	620	614
May	619	620	611
TOTALS	7,436	7,411	7,395
Account 601	6,226	6,237	6,250
Account 602	672	681	669
Account 603	190	181	172
Account 604	12	12	12
Account 605			
Account 606	108	84	76
Account 607			
Account 608			
Account 609			
Account 610	228	216	216
TOTALS	7,436	7,411	7,395

Source Data: PSC Annual Reports, poage 301

Village of Castile Electric Department Rate of Return

	<u>2013</u> <u>Amount</u>	<u>%</u>	Cost Rate	Rate of Return
Long-term debt	0	0.0%	0.00%	0.00%
Customer deposits	11,101	1.5%	0.70%	0.01%
Net surplus	728,956	98.5%	4.00%	3.94%
Total	740,057	100.0%		3.95%

Village of Castile Electric Department Rate Base

	<u>2011</u>	<u>2012</u>	<u>2013</u>	Rate Year
Gross Plant				
Operating Property	\$1,508,823	\$1,638,922	\$1,652,206	\$1,801,684
Construction Work in Progress	0	0	0	0
Total Gross Plant	1,508,823	1,638,922	1,652,206	1,801,684
Depreciation Reserve	879,108	1,002,914	967,528	975,002
Contributions for Extensions	88,044	88,044	88,044	88,044
Total Net Plant	541,671	547,964	596,634	738,638
Materials & Supplies	27,727	35,746	36,031	36,031
Prepayments	0	0	0	0
Rate Case Expense	0	0	0	12,000
Working Capital				
Total Operating Expenses	446,572	434,827	491,369	590,193
Purchased Power	273,093	252,422	296,132	296,132
Depreciation	43,190	45,055	48,040	62,988
PILOT Uncollectibles	1,800	1,800	1,800	0
Net Expenses	128,489	135,550	145,397	231,074
Working Capital Required @ 1/8	16,061	16,944	18,175	28,884
Working Capital Required @ 1/12	22,758	21,035	24,678	24,678
Year End Total Rate Base	\$608,217	\$621,689	\$675,517	\$840,231

Village of Castile Electric Department Factor of Adjustment

	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>
KWH Sold KWH Purchased	8,828,087 9,505,303	8,954,015 9,688,774	8,661,830 9,431,338	8,996,548 9,655,826	8,606,800 9,258,032	9,068,883 9,695,546
Factor of Adjustment	1.0767	1.0821	1.0888	1.0733	1.0757	1.0691
Six Year Average						1.0775

Village of Castile Electric Department Comparison of Present and Proposed Rates

Coming Classification No. 4. Residential	Present Rate	Proposed Rate	Increase Amount	Increase Percent							
Service Classification No. 1 - Residential Customer Service Charge - per month	1.78	5.00	3.22	180.90%							
Energy Charge (per kWh)	0.0322	0.0430	0.011	33.60%							
Service Classification No. 2 - General Service Non Demand Metered Customer Service Charge - per month 2.04 5.00 2.96 145.10%											
Energy Charge (per kWh)	0.0410	0.0551	0.0141	34.28%							
Service Classification No. 3 - General Service Demand No. 3 -	letered 4.58	6.52	1.94	42.37%							
Energy Charge, kWh	1.4000	1.9932	0.5932	42.37%							
Service Classification No. 4 - Private Outdoor Lighting											
Energy Charge Facilities Charge, per unit	0.0158	0.0225	0.007	42.37%							
100 Watt HPS or 175 Watt MV	3.41	4.85	1.44	42.37%							
Service Classification No. 5 - Street Lighting											
Energy Charge	0.0158	0.0225	0.007	42.37%							
Facilities Charge, per unit	4.33	6.16	1.83	42.37%							

Exhibit 11 Page 1 of 3

Village of Castile Electric Department Comparison of Monthly Bills

Service Classification No. 1 - Residential

kWh Used	Present Rate	ī	Proposed Rate	Inc	\$ crease	% Increase
0	\$ 1.78	\$	5.00	\$	3.22	180.9%
25	\$ 3.05	\$	6.54	\$	3.49	114.5%
50	\$ 4.32	\$	8.08	\$	3.76	87.2%
75	\$ 5.58	\$	9.61	\$	4.03	72.2%
100	\$ 6.85	\$	11.15	\$	4.30	62.8%
150	\$ 9.39	\$	14.23	\$	4.84	51.6%
250	\$ 14.46	\$	20.38	\$	5.92	41.0%
400	\$ 22.06	\$	29.61	\$	7.55	34.2%
500	\$ 27.13	\$	35.76	\$	8.63	31.8%
804	\$ 42.54	\$	54.46	\$	11.92	28.0%
1,000	\$ 52.48	\$	66.52	\$	14.04	26.8%
1,356	\$ 70.53	\$	88.42	\$	17.89	25.4%
1,500	\$ 77.83	\$	97.28	\$	19.45	25.0%
2,000	\$ 103.18	\$	128.04	\$	24.86	24.1%
2,100	\$ 108.25	\$	134.19	\$	25.94	24.0%
2,500	\$ 128.53	\$	158.80	\$	30.27	23.5%
3,000	\$ 153.88	\$	189.56	\$	35.68	23.2%
4,000	\$ 204.58	\$	251.08	\$	46.50	22.7%
5,000	\$ 255.28	\$	312.60	\$	57.32	22.5%
6,000	\$ 305.98	\$	374.12	\$	68.14	22.3%

PPAC: 0.01850 FY '13

Exhibit 11 Page 2 of 3

Village of Castile Electric Department Comparison of Monthly Bills Winter

Service Classification No. 2 - General Service Non Demand Metered

kWh Used	P	resent Rate	Proposed Rate		In	\$ crease	% Increase
0	\$	2.04	\$	5.00	\$	2.96	145.1%
2	\$	2.16	\$	5.15	\$	2.99	138.4%
10	\$	2.64	\$	5.74	\$	3.10	117.7%
25	\$	3.53	\$	6.84	\$ \$	3.31	93.9%
50	\$	5.02	\$	8.68	\$	3.66	73.0%
75	\$	6.50	\$	10.52	\$	4.01	61.7%
100	\$	7.99	\$	12.36	\$	4.37	54.6%
150	\$	10.97	\$	16.03	\$	5.07	46.2%
200	\$	13.94	\$	19.71	\$	5.77	41.4%
250	\$	16.92	\$	23.39	\$ \$	6.47	38.3%
500	\$	31.79	\$	41.78	\$	9.99	31.4%
750	\$	46.67	\$	60.17	\$	13.50	28.9%
1,000	\$	61.54	\$	78.55	\$	17.01	27.6%
1,500	\$	91.29	\$	115.33	\$	24.04	26.3%
1,882	\$	114.02	\$	143.43	\$ \$	29.41	25.8%
2,000	\$	121.04	\$	152.11	\$	31.07	25.7%
2,500	\$	150.79	\$	188.88	\$	38.09	25.3%
3,000	\$	180.54	\$	225.66	\$	45.12	25.0%
4,000	\$	240.04	\$	299.21	\$	59.17	24.7%
5,000	\$	299.54	\$	372.77	\$	73.23	24.4%

PPAC: 0.01850 FY '13

Exhibit 11

Page 3 of 3

Village of Castile Electric Department Comparison of Monthly Bills

Service Classification No. 3 - General Service Demand Metered

<u>KW</u>	<u>kWh</u>	<u> </u>	Present Rate	<u> </u>	Proposed Rate	<u>\$</u> Increase	<u>%</u> Increase
25	6,510	\$	9,348.94	\$	13,258.91	\$ 3,909.97	41.8%
25	8,370	\$	11,987.35	\$	17,000.59	\$ 5,013.25	41.8%
25	10,230	\$	14,625.76	\$	20,742.28	\$ 6,116.52	41.8%
25	12,090	\$	17,264.17	\$	24,483.96	\$ 7,219.80	41.8%
50	13,020	\$	18,697.87	\$	26,517.82	\$ 7,819.95	41.8%
50	16,740	\$	23,974.69	\$	34,001.19	\$ 10,026.50	41.8%
50	20,460	\$	29,251.51	\$	41,484.56	\$ 12,233.05	41.8%
50	24,180	\$	34,528.33	\$	48,967.93	\$ 14,439.60	41.8%
75	19,530	\$	28,046.81	\$	39,776.73	\$ 11,729.92	41.8%
75	25,110	\$	35,962.04	\$	51,001.78	\$ 15,039.75	41.8%
75	30,690	\$	43,877.27	\$	62,226.84	\$ 18,349.57	41.8%
75	36,270	\$	51,792.50	\$	73,451.89	\$ 21,659.40	41.8%

PPAC: 0.0185 FY '13

Village of Castile
Electric Department
Payroll Analysis for Electric Department -- % Charged to Electric and % Charged to Capital

		Trustee	office		Field		Total				
FY 2011	Total Labor Cost Electric Labor % Electric Electric Charged to Ca % Capital	\$ 5,850 \$ 1,463 25% apital	\$ 19,785	\$	173,351 37,571 22% 5,699 15%	\$ \$	223,224 58,819 26% 5,699 10%				
FY 2012	Total Electric % Electric Capital % Capital	\$ 7,200 \$ 1,800 25%	\$ 20,689	\$	193,063 39,805 21% 8,443 21%	\$ \$	246,276 62,294 25% 8,443 14%				
FY 2013	Total Electric % Electric Capital % Capital	\$ 7,200 \$ 1,800 25%	\$ 21,124	\$ \$ \$	188,020 26,837 14% 2,740 10%	\$ \$	241,147 49,761 21% 2,740 6%				
Going For	ward							ı	Health nsurance		Penison
	Total Electric % Electric Capital % Capital	\$ 7,200 \$ 1,800 25%	\$ 21,124	\$ \$	239,153 99,901 42% 31,029 31%	\$ \$ \$	292,280 122,825 42% 31,029 25%	\$ \$	38,080 15,907 42%	\$ \$	44,224 18,474 42%
	Electric Income Stater	ment Payro	II			\$	91,796				
Notes:		FY 201:	3 FY 2013	%		sed	on Utility Estimate le past experience				
Proposed	2014 Salaries Supt of Public Works Lineman @ \$25.48 pe App Lineman @\$17.7 Laborer @ \$17.3 per l New Laborer @ \$15.8 Total	9 per hour nour and 10	and 10% ove 1% overtime	ertin		\$ \$ \$ \$ \$	64,256 58,301 40,704 39,582 36,311 239,153				

Note: Enter actual base cost of fuel and RY FOA. Everything else is formula driven from the information on the next 2 sheets.

(878)

Village of Castile 5/31/2013

Assume non-weather load to be average of lowest two months kWh sales

From 5/31/13 Annual Report: Actual kWh & Actual Base Revenue

601 Residential 602, 608 Commercial Total	Winter Nov - April kWh 4,232,103 341,652 4,573,755	kWh Sold Summer May - Oct kWh 2,510,002 221,813 2,731,815	Total kWh 6,742,105 563,465 7,305,570		\$ \$ \$	Winter Nov - April \$ 141,899 14,681 156,580	\$ \$ \$	Base Revenue Summer May - Oct \$ 86,421 9,788 96,209	\$ \$ \$	Total \$ 228,320 24,469 252,789	
Weather Normalization 601 Residential 602, 608 Commercial Total	Nov - April Non-Weather kWh 2,547,615 245,724 2,793,339	Nov - April <u>Weather kWh</u> 1,684,488 <u>95,928</u> 1,780,416	Increase/(Decrease) -3.3% Weather Load 1,628,478 92,738 1,721,217	Adjusted Nov - Apr kWh 4,176,093 338,462 4,514,556			We: Acti	ather Normalized ual		4,514,556 4,573,755 (59,199)	Adj. to Sales
601 Residential 602 - 608 Commercial Total	Nov - April Base Revenue 141,899 14,681 156,580	Adjusted <u>Base Revenue</u> 140,062 14,491 154,553	Adjustment (2,027)								
	Purchased Power change in kWh Base Cost of Fuel FOA - RY	(59,199) 0.013763 <u>1.077541</u> 0.0148302				venue rchased Power		Sales Adjustment (2,027) (878)	· 	Sales <u>Growth</u> (17,134) (6,481)	Rev. Req. <u>Adjustments</u> (19,161) (7,359)

Note: Copy kWh data from Annual Report / Historic Test Year. Determine 2 lowest months of kWh usage for Residential and Commercial.

Village of Castile

5/31/2013 Sales - from Annual Report

601- RESIDENTIAL

	kWh	kWh	kWh	kWh	Total		
June	365,747				365,747		
July	467,188				467,188	Lowest 2 Mont	ths
August	382,017				382,017	467,188	July
September	343,816				343,816	382,017	Aug
October	517,825				517,825		
November	630,283				630,283	AVG	
December	801,832				801,832	424,603	
January	757,976				757,976		
February	755,632				755,632		
March	684,914				684,914		
April	601,466				601,466		
May	433,409				433,409		
	6,742,105	-	-	-	6,742,105		

Base Rev	Base Rev	Base Rev	Base Rev	Total
12,709				12,709
15,978				15,978
13,239				13,239
12,005				12,005
17,607				17,607
21,230				21,230
26,743				26,743
25,377				25,377
25,260				25,260
22,987				22,987
20,302				20,302
14,883				14,883
228,320	-	-	-	228,320

602 - COMMERCIAL

	kWh	kWh	kWh	kWh	Total		
June	35,084				35,084		
July	43,192				43,192	Lowest 2 Mon	ths
August	38,716				38,716	43,192	July
September	32,484				32,484	38,716	Aug
October	38,954				38,954		
November	49,594				49,594	AVG	
December	62,029				62,029	40,954	
January	63,396				63,396		
February	62,457				62,457		
March	56,100				56,100		
April	48,076				48,076		
May	33,383				33,383		
	563,465	-	-	-	563,465		

Base Rev	Base Rev	Base Rev	Base Rev	Total	
1,555				1,	555
1,889				1,	889
1,704				1,	704
1,448				1,	448
1,711				1,	711
2,145				2,	145
2,655				2,	655
2,711				2,	711
2,673				2,	673
2,412				2,	412
2,085				2,	085
1,481				1,	481
24,469	-	-	-	24,	469

43,192 July 38,716 Aug Received: 08/11/2014

Note: Update HDD from weather station closest to municipality.

Village of Castile

Heating Degree Data

 $\underline{\text{http://www.nyserda.ny.gov/en/Page-Sections/Energy-Prices-Supplies-and-Weather-Data/Weather-Data/Monthly-Cooling-and-Heat}$

Rochester, NY

SEASON	NOV	DEC	JAN	FEB	MAR	APR	Total	% deviation from 10-yr avg
•								-
2004-05	713	1102	1338	1099	1093	566	5911	
2005-06	634	1143	909	1020	894	507	5107	
2006-07	566	802	1085	1250	914	612	5229	
2007-08	795	1105	1068	1113	1029	390	5500	
2008-09	767	1063	1416	1003	903	557	5709	
2009-10	679	1143	1263	1102	773	377	5337	
2010-11	748	1198	1333	1131	965	557	5932	
2011-12	574	925	1068	959	548	578	4652	-15.3%
2012-13	762	888	1071	1064	976	551	5312	-3.3%
2013-14	820	1131	1372	1221	1149	565	6258	13.9%
'	•						5495	10 Year Average of November-

5495 10 Year Average of November-April

Received: 08/11/2014

Village of Castile

Analysis of Sales Growth						Average	
	2011	2012		2013		Yearly Growth	
RESIDENTIAL							
Actual kWh Sales (per annual report)							
A/C 601 Residential sales (nov-apr)	4,420,789	4,003,773		4,232,103			
A/C 601 Residential sales (other)	2,420,125	2,386,609		2,510,002			
Total Residential	6,840,914	6,390,382		6,742,105			
Nov - Apr Deviation of Degree Days							
from 20 Year Average	-15.34%	-3.33%		13.89%			
WEATHER NORMALIZED							
A/C 601 Residential sales (nov-apr)	5,098,788	4,136,899		3,644,198			
A/C 601 Residential sales (other)	2,420,125	2,386,609		2,510,002			
Total Residential	7,518,913	6,523,508	-13.24%	6,154,200	-5.66%	-6.3%	
COMMERCIAL							
Actual kWh Sales (per annual report)							
A/C 602 Commercial sales (nov-apr)	411,553	363,746		341,652			
A/C 602 Commercial sales (other)	<u>228.389</u>	229,424		<u>221,813</u>			
Total Commercial	639,942	593,170		563,465			
Nov - Apr Deviation of Degree Days							
from 10 Year Average	-15.34%	-3.33%		13.89%			
WEATHER NORMALIZED							
A/C 602 Commercial sales (nov-apr)	474,671	375,841		294,191			
A/C 602 Commercial sales (other)	228,389	229,424		221,813			
Total Commercial	703,060	605,265	-13.91%	516,004	-14.75%	-9.6%	
						Sales	Energy Base
						Change	Rate Revenues
						(kWh)	(\$/kWh) (\$)
				Residential		(387,712)	0.0379 \$ (14,694)
				Commercial		(49,291)	0.0495 \$ (2,440)
				Total		(437,003)	(17,134)
				Purchased Power	er (Base & FOA)	(437,003)	0.01483 \$ (6,481)
				Net Increase/(De	ecrease)		\$ (10,653)