

Berkshire Telephone Corporation
d/b/a FairPoint Communications
PSC No. 1 - Telephone

Effective Date: March 19, 2014

Addendum 7
Promotional Offerings
Leaf 1
Revisions: 2
Superseding Revision: 1

GENERAL AND LOCAL EXCHANGE SCHEDULE

PROMOTIONAL OFFERINGS

25% OFF - ExpansionPAK II (EPAK II) Bundles Promotion

During the period of March 17 through June 14, 2014, business customers may be eligible to receive a discount of 25% off standard EPAK II Bundle rates.

Eligibility rules:

- Only business customers are eligible
- Customers must purchase service within this timeframe to qualify for this promotion
- New business customers purchasing services under this promotion
- Existing business customers that are:
 - o adding new business lines
 - o who are upgrading to EPAK II Bundle
 - o who are within 3 months of expiration of current EPAK II term
- Customers MUST purchase HSI at 2M or higher
- Customers must also purchase ExpansionPAK II In-State Calling Plan from an affiliate company
- Bundles may be purchased MTM or Term; discount rate in effect for 12 months
- Customers subscribing to this promotion are also eligible to purchase voicemail at a discount.

Discount will be applied: 25% off voice, long distance and HSI product.

This promotional offering will be made under the terms and conditions of this tariff and will not extend beyond June 14, 2014. The rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by FairPoint Communications.

Revision (1) – added Leaf 1 to page, for historical value.

Issued By: Robert D. Meehan, Director – Regulatory Affairs
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Berkshire Telephone Corporation
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PSC No. 1 - Telephone

Effective Date: July 1, 2014

Addendum 7
Promotional Offerings
Leaf 2
Revisions: 1
Superseding Revision: 0

GENERAL AND LOCAL EXCHANGE SCHEDULE

PROMOTIONAL OFFERINGS

Voice Advantage II Feature Bundle Promotion - 3 month credit

During the period of July 1, 2014 through October 31, 2014, residential customers subscribing to standard Voice Advantage II Feature Bundles, subject to the limitations below, may be eligible to receive a 3 month credit.

Eligibility rules:

- New residential customers purchasing Voice Advantage II lines with the standard Voice Advantage II Feature Bundles
- Existing residential customers that are:
 - o adding new Voice Advantage II lines and
 - o who are upgrading to Voice Advantage II - Feature Bundle Upgrade
- A credit for the rate of \$5.00 will be applied to the customer's FairPoint Communications bill for 3 months.

This promotional offering will be made under the terms and conditions of this Tariff and will not extend beyond October 31, 2014. The rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by FairPoint Communications.

Issued By: Robert D. Meehan, Director – Regulatory Affairs
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Berkshire Telephone Corporation
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PSC No. 1 - Telephone

Effective Date: June 8, 2015

Addendum 7
Promotional Offerings
Leaf 3
Revisions: 1
Superseding Revision: 0

GENERAL AND LOCAL EXCHANGE SCHEDULE

PROMOTIONAL OFFERINGS

Save Offer Promotion - 12 month credit

During the period of June 8, 2015 through September 5, 2015, current Business and Residential bundle customers who request a line disconnect but instead choose to retain or upgrade to one of the eligible bundles, may be eligible to receive a \$2 monthly credit per line for 12 months.

Eligible bundles are:

- ExpansionPAK II (EPAK II) bundles
- Voice Advantage bundles
- Voice Advantage II bundles

This promotional offering will be made under the terms and conditions of this Price List and will not extend beyond September 5, 2015. The rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by FairPoint Communications.

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Berkshire Telephone Corporation
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Effective Date: January 1, 2016

Addendum 7
Promotional Offerings
Leaf 4
Revisions: 1
Superseding Revision: 0

GENERAL AND LOCAL EXCHANGE SCHEDULE

PROMOTIONAL OFFERINGS

Business Customer Appreciation Offer - 12 month credit

During the period of January 1, 2016 through March 30, 2016, current Business customers who request an access line disconnect but instead choose to retain the access line, may be eligible to receive a monthly discount for 12 months as follows:

- | | | |
|---|--------------------|----------------------------------|
| • | Business Customers | \$ 2.50 per line per month |
| • | Centrex Customers | \$ 1.75 per line per month |
| • | ISDN PRI Customers | \$ 17.75 per interface per month |

This promotional offering will be made under the terms and conditions of this Tariff and will not extend beyond March 30, 2016. The rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by FairPoint Communications.

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Berkshire Telephone Corporation
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Effective Date: March 1, 2016

Addendum 7
Promotional Offerings
Leaf 5
Revisions: 1
Superseding Revision: 0

GENERAL AND LOCAL EXCHANGE SCHEDULE

PROMOTIONAL OFFERINGS

Residential Customer Appreciation Offer - 12 month credit

During the period of March 1, 2016 through May 29, 2016, current Residential customers who request an access line disconnect but instead choose to retain the access line, may be eligible to receive a per line monthly discount for 12 months as follows:

- Residential Customers \$ 1.50 per line per month

This promotional offering is made under the terms and conditions of this Tariff and will not extend beyond May 29, 2016. The rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by FairPoint Communications.

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Issued By: Robert D. Meehan, Director – Regulatory Affairs
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Berkshire Telephone Corporation
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Effective Date: May 1, 2018

Addendum 7
Promotional Offerings
Leaf 6
Revisions: 0
Superseding Revision:

GENERAL AND LOCAL EXCHANGE SCHEDULE

PROMOTIONAL OFFERINGS

Voice Advantage II Feature Bundle Promotion - 12 month credit

During the period of May 1, 2018 through July 29, 2018, residential customers subscribing to Voice Advantage II Bundles, subject to the limitations below, may be eligible to receive a 12 month credit.

Eligibility rules:

- New residential customers purchasing:
 - o A Voice Advantage II Bundle,
 - o Voice Advantage II - Feature Bundle, and
 - o HSI service.
- Existing residential customers that are:
 - o adding new Voice Advantage II Bundle,
 - o purchasing the Voice Advantage II - Feature Bundle, and
 - o purchasing new HSI service or upgrading their existing HSI service.

A credit for the rate of \$5.00 will be applied to the customer's FairPoint Communications bill monthly for 12 months.

This promotional offering will be made under the terms and conditions of this Tariff and will not extend beyond July 29, 2018. The rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by FairPoint Communications.

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