

AMERICATEL CORPORATION  
d/b/a 1010 123 Americatel  
d/b/a Ametex, d/b/a Amextel  
d/b/a Startec

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## LONG DISTANCE RESALE TARIFF

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### PROMOTIONS

The Company may from time to time engage in special promotional service offerings designed to attract new subscribers or to increase subscriber awareness of a particular service offering. Such promotional offerings will be limited to specific dates, times and locations. Except for the rates charged under such promotions and any other specified terms and conditions of those promotions, all terms and conditions of service contained in this tariff shall apply to the Company's promotional service offerings. These promotions will be subject to prior notification and approval by the New York Public Service Commission.

#### 1. Americatel Referral Program

The Referral Program is an incentive program in which current Americatel customers (Referring Customer) of any UniendoAmérica®, LíneaPaís® or LíneaPaís Prepagada service will be rewarded each time they refer a new Customer (Referred Customer) who subscribes to an Americatel UniendoAmérica®, LíneaPaís® or LíneaPaís Prepagada long distance plan. In order for a Referring Customer to be rewarded, he or she should be activated and the Referred Customer should remain activated for a minimum of one month.

The Referring Customers may refer new Customers by calling 1-877-613-0123.

Americatel will reward the Referring Customer by applying a \$10 credit to his or her telephone account. The credit will be reflected in the telephone bill in the month following the month that the Referred Customer completes the qualifying one month of activation.

#### 2. Specials

From time to time, the Carrier may provide promotional offering to introduce a current or potential Customer to a service not being used by the Customer. These offerings may be limited to certain dates, times or locations and may waive or reduce recurring or nonrecurring charges.

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PROMOTIONS, (CONT'D.)

3. Comparable Pricing Promotion

In order to acquire or retain Startec calling plan customers, the Company will match certain offers made by other interexchange carriers/resellers where the customer can demonstrate to the Company's satisfaction that it intends to accept such offer as an inducement to subscribe to or remain subscribed to such other interexchange carrier's/reseller's services.

4. UniendoAmérica<sup>®</sup> Junto (Winback)

There is a minimum monthly charge associated with this service. To apply the minimum charge, the Company calculates the difference between the charges incurred (before taxes) and the monthly minimum charge figure. To determine the actual bill, all international minutes, domestic minutes and monthly charges must be considered. The minimum bill charges will appear on the Customer's bill under a generic textphrase UniendoAmérica<sup>®</sup>.

Basic Intrastate Rate Per Minute Rate	\$0.13
Monthly Minimum Charge	\$9.99