

**Charter Fiberlink NY-CCO, LLC**  
Within the State of New York

**New York PSC No. 3 - Telephone**  
Addenda 2: Promotions  
Original Page 1

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## **Current Promotions**

The Telephone Company may offer promotions for a limited period of time in the Telephone Company's exchanges subject to the availability of facilities. All promotional service offerings will be filed with the Public Service Commission.

### **A. Residential Promotions**

#### **1. Long Distance Package-Unlimited Minutes Promotion - \$29.99 per month**

The Telephone Company will offer the Unlimited Long Distance Minutes package at a discounted monthly rate of \$29.99 to residential customers for each offer shown below. These promotions apply to a single primary line and exclude all additional lines.

At the end of the specified promotional period, the discounted monthly rate of \$29.99 will be converted to the current monthly tariffed rate in effect at that time for the applicable Unlimited Long Distance Minutes Package.

These promotions will be available in all service areas where the Telephone Company provides service under the terms and conditions of its tariff and will be effective from January 17, 2011 through July 31, 2011.

**Phone Plus One** – Customers will get the promotional price for six (6) months when they are new subscribers to the Unlimited Long Distance Minutes Package and subscribers to **either** service below. Services must be placed on the same order.

- Limited Basic Video (or higher)
- 3Mg High Speed Internet Service (or higher)

**Phone Plus Two** – Customers will get the promotional price for twelve (12) months when they are new subscribers to the Unlimited Long Distance Minutes Package and subscribers to **both** services below. Services must be placed on the same order.

- Limited Basic Video (or higher)
- 3Mg High Speed Internet Service (or higher)

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Charter Fiberlink NY – CCO, LLC  
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**New York PSC No. 3 - Telephone**  
Addenda 2: Promotions  
Original Page 2

---

## **Current Promotions (cont'd)**

### **A. Residential Promotions** (cont'd)

#### **2. Unlimited In State Calling Package Promotion - \$19.99 per month**

The Telephone Company will offer the Unlimited In State Calling Package to residential customers at a discounted monthly rate of \$19.99 for each offer shown below. These promotions apply to a single primary line and exclude all additional lines.

At the end of the specified promotional period, the discounted monthly rate of \$29.99 will be converted to the current monthly tariffed rate in effect at that time for the applicable Unlimited Long Distance Minutes Package.

These promotions will be available in all service areas where the Telephone Company provides service under the terms and conditions of its tariff and will be effective from January 17, 2011 through July 31, 2011.

**Phone Plus One** – Customers will get the promotional price for six (6) months when they are new subscribers to the Unlimited In State Calling Package and subscribers to either service below. Services must be placed on the same order.

- Limited Basic Video (or higher)
- 3Mg High Speed Internet Service (or higher)

**Phone Plus Two** – Customers will get the promotional price for twelve (12) months when they are new subscribers to the Unlimited In State Calling Package and subscribers to both services below. Services must be placed on the same order.

- Limited Basic Video (or higher)
- 3Mg High Speed Internet Service (or higher)

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**New York PSC No. 3 - Telephone**  
Addenda 2: Promotions  
Original Page 3

### **Current Promotions (cont'd)**

#### **A. Residential Promotions (cont'd)**

##### **3. Standard Installation Discount**

The Telephone Company will offer standard telephone service installation (up to one new jack, if no jacks are present, excludes any special construction charges) at a discount as listed following. This offer is made to residential customers in areas where Telephone Company service is technically and operationally feasible from January 17, 2011 through July 31, 2011.

<u>Application</u>	<u>Charge</u>
Basic Phone Only – Restart or Add to an Existing Account	\$ 9.99
Local Plus Package - New Install, Restart or Add to an Existing Account	\$ 9.99
Charter DUO Package - New Install, Restart or Add to an Existing Account	No Charge
Long Distance Unlimited Minutes Double Pak or Unlimited In State Double Pak - New Install, Restart or Add to an Existing Account	No Charge
Long Distance Unlimited Minutes Triple Pak or Unlimited In State Triple Pak - New Install or Restart	No Charge
Additional Line – Separate Trip	\$ 9.99
Transfer of Service	\$19.99

This promotion is not available to customers required to make an advance payment. This offer may be combined with other offers and may be used in all sales channels. The Company reserves the right to cancel or discontinue offer of this promotion at any time.

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**New York PSC No. 3 - Telephone**  
Addenda 2: Promotions  
Original Page 4

---

## **Current Promotions (cont'd)**

### **B. Business Promotions**

1. The Telephone Company will offer standard installation at no charge to existing Charter Business® subscribers who are new telephone subscribers.

The customer must purchase all services on a 12 month or longer term agreement. Additional business lines on the same service order will also receive standard installation at no charge. This offer may not be combined with other offers.

This promotion will be effective January 17, 2011 through July 16, 2011.

2. Free Standard Installation

The Telephone Company will offer standard installation at no charge to new Charter Business® subscribers. The customer must purchase a minimum of one business line along with any combination of Video\* and/or Internet\* products. Internet products must be at speeds of 8M or higher to qualify for this offer.

The new customer must purchase all services on a 12 month or longer term agreement. Additional business lines on the same service order will also receive standard installation at no charge. This offer will be available through the Account Executive, Inside Sales Representatives, and Outbound Telemarketing Channels and may also be used for retention of existing customers whose account is in current status. This offer may not be combined with other offers.

This promotion will be effective January 17, 2011 through July 16, 2011.

\*This is a non-regulated affiliate product.

3. The Telephone Company will offer a minimum purchase of two (2) Business Lines for \$14.39 per line per month with one (1) Unlimited Long Distance Plan for \$15.98 per month and a choice of one (1) Solution or Solution Plus Feature Package for \$9.59 per month to new Charter Business® customers. The customer must also purchase 8M/1M (or higher speed) Internet\* to be eligible for this offer. Customers purchasing 16M/2M (or higher speed) Internet\* and/or Expanded Basic TV\* will also be eligible for standard installation at no charge.

The customer must purchase all services on a 12 month or longer term agreement. Additional services purchased on the same service order will be eligible for the same terms and conditions. Any business lines purchased without Unlimited Long Distance will be billed at Charter's Basic Long Distance Plan rate. This offer is only available through the Account Executive, Partners, and National Accounts Channels and may also be used for retention of existing customers whose account is in current status. This offer may only be combined with the Refer-A-Business Program.

This promotion will be effective January 17, 2011 through July 16, 2011.

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**New York PSC No. 3 - Telephone**  
Addenda 2: Promotions  
Original Page 5

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### **Current Promotions (cont'd)**

#### **B. Business Promotions** (cont'd)

4. The Telephone Company will offer a Business Line for \$16.99 per line per month, Unlimited Long Distance for \$16.98 per month and a choice of Solution or Solution Plus Feature Package for \$11.89 per month to new Charter Business® customers. The customer must also purchase 8M/1M (or higher speed) Internet\* to be eligible for this offer. Customers eligible for this offer who purchase 16M/2M Internet\* will also receive 50% off the standard installation. Customers purchasing 16M/2M Internet and Expanded Basic TV\* or 25M/3M (or higher speed) Internet\* will receive standard installation at no charge.

The customer must purchase all services on a 12 month or longer term agreement. Additional services purchased on the same service order will be eligible for the same terms and conditions. Any business lines purchased without Unlimited Long Distance will be billed at Charter's Basic Long Distance Plan rate. All eligible customers purchasing services through the Outbound Telemarketing Channel will receive standard installation at no charge. This offer may also be used for retention of existing customers whose account is in current status. This offer may only be combined with the Refer-A-Business Program.

This promotion will be effective January 17, 2011 through July 16, 2011.

\*This is a non-regulated affiliate product.

5. The Telephone Company will offer discounts on Direct Inward Dial (DID) and certain Long Distance Packages to Charter Business® customers. The customer must purchase a minimum of one Voice Trunk (T1 Primary Rate Interface) with DID and a Long Distance package in addition to Fiber Internet\* service as described to receive discounts as shown:
- Customers purchasing Charter Business® Fiber Service\* at speeds from 5Mbps to 9Mbps and Voice Trunk, DID Block with a minimum 2,500 Minute Long Distance package will receive a discount valued at the current rate for DID 20 Block and the 2,500 Minute Long Distance Package
  - Customers purchasing Charter Business® Fiber Service \* at speeds of 10Mbps or greater and Voice Trunk, DID Block with a minimum 5000 Minute Long Distance package will receive a discount valued at the current rate for DID 20 Block and the 5,000 Minute Long Distance Package

The customer must purchase Voice Trunk services on a 36 month or longer term agreement. Any additional Voice Trunk services on the same service order will be eligible for the same offer.

This promotion will be effective January 17, 2011 through June 30, 2011.

\*This is a non-regulated affiliate product.

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**New York PSC No. 3 - Telephone**  
Addenda 2: Promotions  
2<sup>nd</sup> Revised Page 6  
Supersedes 1<sup>st</sup> Revised Page 6

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**Current Promotions (cont'd)**

**B. Business Promotions** (cont'd)

6. The Telephone Company will offer discounts on Direct Inward Dial (DID) to any Charter Business® customer with a minimum Voice Trunk (T1 Primary Rate Interface) purchase. The first time Voice Trunk customer must purchase three (3) Voice Trunks to receive the discounted rate of \$5.00 for all 100 Blocks of DIDs.

The customer must purchase all services on a 12 month or longer term agreement. Any additional Voice Trunks on the same service order will be eligible for the same offer.

This promotion will be effective January 17, 2011 through June 16, 2011.

7. Reserved for Future Use

(D)

(D)

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Addenda 2: Promotions  
2<sup>nd</sup> Revised Page 7  
Supersedes 1<sup>st</sup> Revised Page 7

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### **Current Promotions (cont'd)**

#### **B. Business Promotions (cont'd)**

8. The Telephone Company will offer a Business Line, Complete Feature Package and Unlimited Long Distance for \$45 per month and free standard installation to existing Charter Business® customers. This offer is limited to existing customers of affiliate services who have had the affiliate service for a minimum of 60 days and the account is in current status. (N)

The customer must retain the telephone service and affiliate services on a 12 month or longer term. Additional packages of the Business Line, Complete Feature Package and Unlimited Long Distance for \$35 along with free standard installation may be purchased on the same order for the same term.

This promotion will be effective April 27, 2011 through October 25, 2011. (N)

The Telephone Company will offer a Business Line, Advanced Feature Package and Unlimited Long Distance for \$35 per month and free standard installation to existing Charter Business® customers. This offer is limited to existing customers of affiliate services who have had the affiliate service for a minimum of 60 days and the account is in current status. (N)

The customer must retain the telephone service and affiliate services on a 12 month or longer term. Additional packages of the Business Line, Advanced Feature Package and Unlimited Long Distance for \$35 along with free standard installation may be purchased on the same order for the same term.

This promotion will be effective April 27, 2011 through October 25, 2011. (N)

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Addenda 2: Promotions  
2<sup>nd</sup> Revised Page 8  
Supersedes 1<sup>st</sup> Revised Page 8

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**Current Promotions (cont'd)**

**B. Business Promotions (cont'd)**

9. The Telephone Company will offer a minimum purchase of four (4) Business Lines for \$13.40 per line per month with any Long Distance Plan included in this promotion only and four (4) Complete Packages at \$14.00 per line per month to new Charter Business® customers who have not subscribed to Charter within the last six months. The customer must also purchase Internet\*, Hosting\*, Desktop Security\* and Exchange Mailboxes\* with the minimum order.

(N)

Available Long Distance Plans per Account

<u>LONG DISTANCE</u> <u>MINUTES</u>	<u>RATE PER</u> <u>MONTH</u>
2,500	\$ 66.00
5,000	\$121.50
10,000	\$216.00
20,000	\$337.50
40,000	\$607.50

The customer must purchase all services on a 24 month or longer term agreement. Additional services beyond the four minimum may be purchased at the rates shown. Also, any lines above the minimum four can include the Basic Package at \$3.50 per line per month or the Advanced Package at \$7.60 per line per month. Standard installation is at no charge for services on the same order. This offer is only available through the Account Executive and Inside Sales Channel. This offer may not be combined with other offers.

This promotion will be effective April 27, 2011 through September 30, 2011.

\*This is a non-regulated affiliate product.

(N)

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