

Business Telecom, Inc.
d/b/a EarthLink Business
PSC No. 2 - Telephone
Effective Date: September 12, 2012

Addendum Type - Promotions
Addendum Number - 1
Leaf 1
Revision: 0
Superseding Revision:

INTEREXCHANGE SERVICES TARIFF

PROMOTIONS

A1. Sixty Minutes for 14 a Minute Promotion

The Company will offer the following intrastate promotion to Customers who sign up for the Company's complimentary interstate promotion through March 1, 1996. To be eligible, Customers must: 1) contact the Company to request the promotion, or 2) respond positively to marketing material from the Company or an authorized agent. The Customer must designate the Company as its primary interexchange carrier. As long as the Customer remains presubscribed to the Company's network, the following intrastate rates will apply: \$0.13 per minute for all Off-Peak period intrastate calls, and \$0.19 per minute for all Peak period intrastate calls. Calls will be billed in whole minute increments following an initial billing period of one minute. Additionally, during the first three months of full billing, the Customer will receive twenty (20) promotional minutes of Off-Peak or Peak calling for \$0.01 per minute. The promotional minutes cannot be carried forward into subsequent months or pulled forward into the current month. The rates and promotional minutes stated above do not apply to calls using the Company's Travel Services.

A2. Minutes on Us Promotion II

The Company will offer the following intrastate promotion to Customers who sign-up for the Company's complimentary interstate promotion through February 28, 1996. To be eligible, Customers must: 1) contact the Company to request the promotion, or 2) respond positively to marketing material from the Company or an authorized agent. The Customer must designate the Company as its primary interexchange carrier. As long as the Customer remains presubscribed to the Company's network, the following intrastate rates will apply: \$0.139 per minute for all Peak period outbound and inbound intrastate calls, and \$0.139 per minute for all Off-Peak period outbound and inbound intrastate calls. Calls will be billed in six (6) second increments following an initial billing period of eighteen (18) seconds. Additionally, the Customer will receive up to 200 minutes of combined interstate and intrastate usage at no charge in the first full month of billing; and up to 200 minutes of combined interstate and intrastate usage at no charge in the seventh full month of billing. If the Customer uses less than 200 minutes per month in the first or seventh month the entire month's usage will be no charge. The free minutes will only apply in the months specified above and will not carry over to future months. The free minutes each month will be applied chronologically regardless of whether the call is interstate or intrastate. The rates and free minutes stated above do not apply to calls using the Company's Travel Services.

Issued by: Vice President, Tax, Atlanta, GA 30309

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PROMOTIONS (CONT'D.)

A3. Customer Retention Promotion

The Customer Retention Promotion is available from November 6, 2004 through February 6, 2005 to any existing customer subscribing to a facilities-based long distance service, or data services (including Internet and DSL) whose term plan is expiring or expired, and has a minimum monthly revenue volume of \$500.00, provided the discount does not fall below the company's cost of providing that service to the customer. Promotional discounts do not apply to conferencing services, surcharges or taxes. Customers will be required to sign a minimum one-year contract. Eligibility for the level of discount received is based on monthly revenue volume associated with the individual customer.

RDL1	5%	Customers billing \$500.00+
RDL2	10%	Customers billing \$600.00+
RDL3	15%	Customers billing \$700.00+
RDL4	20%	Customers billing \$800.00+
RDL5	25%	Customers billing \$900.00+
RDL6	30%	Customers billing \$1000.00+
RDL7	35%	Customers billing \$1100.00

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