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CTC Communications Corp. d/b/a EarthLink Business
PSC NO: 1 - Telephone

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RESOLD LOCAL AND INTEREXCHANGE TELECOMMUNICATIONS TARIFF

PROMOTIONS

Service and Promotional Trials

General

The Company may establish temporary promotional programs wherein it may waive or reduce nonrecurring or recurring charges, to introduce a present or potential Customer to a service not previously subscribed to by the Customer.

Regulations

Appropriate notification of the Trial will be made to all eligible Customers and to the Commission. Appropriate notification may include direct mail, bill inserts, broadcast or print media, direct contact or other comparable means of notification.

During a Service Trial, the service(s) is provided automatically to all eligible Customers, except those Customers who choose not to participate. Customers will be offered the opportunity to decline the trial service both in advance and during the trial. A Customer can request that the designated service be removed at any time during the trial and not be billed a recurring charge for the period that the feature was in place. At the end of the trial, Customers that do not contact the Company to indicate they wish to retain the service will be disconnected from the service at no charge.

During a Promotional Trial, the service is provided to all eligible Customers who ask to participate. Customers will be notified in advance of the opportunity to receive the service in the trial for free. A Customer can request that the service be removed at any time during the trial and not be billed a recurring charge for the period that the service was in place. At the end of the trial, Customers that do not contact the Company will be disconnected from the service.

Customers can subscribe to any service listed as part of a Promotional Trial and not be billed the normal Connection Charge. The offering of this trial period option is limited in that a service may be tried only once per Customer, per premises.

The Company retains the right to limit the size and scope of a Promotional Trial.

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PROMOTIONS (CONT'D.)

Discount Plans and Promotions

12-Month Local Service Package

Customers subscribing to One's local exchange and intraLATA toll services, who enter into a twelve (12) month term commitment qualify for a ten percent (10%) discount off of the monthly recurring rates and charges associated with local business lines and trunks and associated features as described in Part M of this tariff.

Customers subscribing to this plan are subject to a minimum commitment ("Minimum Commitment"). For purposes of this plan, the Minimum Commitment is 50% of the total monthly recurring charges for local services discountable under this plan as calculated during the first full month of billing

In the event Customer fails to satisfy the Minimum Commitment during any month of the program or otherwise discontinues service prior to the expiration of the plan, all discounts provided by the Company under this plan will be reversed and will become immediately due and owing. Following discontinuance of the discount, any remaining services will be billed in accordance with the Company's applicable standard tariffed rates.

Upon expiration of this term plan, rates and charges will revert back to the Company's applicable standard tariffed rates.

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PROMOTIONS (CONT'D.)

Discount Plans and Promotions, (Cont'd)

2-Year Term Option

Customers subscribing to One's local exchange and intraLATA toll services, who enter into a twenty-four (24) month term commitment qualify for a fifteen percent (15%) discount off of the monthly recurring rates and charges associated with local business lines and trunks and associated features as described in Part M of this tariff.

Customers subscribing to this plan are subject to a minimum commitment ("Minimum Commitment"). For purposes of this plan, the Minimum Commitment is 50% of the total monthly recurring charges for local services discountable under this plan as calculated during the first full month of billing.

In the event Customer fails to satisfy the Minimum Commitment during any month of the program or otherwise discontinues service prior to the expiration of the plan, all discounts provided by the Company under this plan will be reversed and will become immediately due and owing. Following discontinuance of the discount, any remaining services will be billed in accordance with the Company's applicable standard tariffed rates.

Upon expiration of this term plan, rates and charges will revert back to the Company's applicable standard tariffed rates.

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