New York PSC No. 3 - Telephone Addenda 13: Promotions 3<sup>rd</sup> Revised Page 1 Supersedes 2<sup>nd</sup> Revised Page 1

### **Current Promotions**

The Telephone Company may offer promotions for a limited period of time in the Telephone Company's exchanges subject to the availability of facilities. All promotional service offerings will be filed with the Public Service Commission.

#### A. Residential Promotions

1. Unlimited Long Distance Package Discount

The Telephone Company will offer the Unlimited Long Distance Package for twelve months to existing residential customers of Charter Video and/or Charter Internet services at \$19.99 per month. This promotion applies to a single primary line as an acquisition and/or retention offer. Additional services may be purchased ala carte at standard rates. The Company reserves the right to change or discontinue offer of this promotion at any time. This sales promotion will begin June 25, 2012 and expire December 15, 2012.

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Issued: May 23, 2012

Issued By:

Effective Date: June 25, 2012

New York PSC No. 3 - Telephone Addenda 13: Promotions 2<sup>nd</sup> Revised Page 2 Supersedes 1<sup>st</sup> Revised Page 2

## Current Promotions (cont'd)

A. Residential Promotions (cont'd)

2. Reserved for Future Use

(T) (D)

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12405 Powerscourt Drive St. Louis, MO 63131-3674

Betty Sanders, Director Regulatory Affairs Charter Fiberlink NY – CCO, LLC

Effective Date: April 11, 2012

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# Current Promotions (cont'd)

### A. Residential Promotions (cont'd)

3. Reserved for Future Use

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# Current Promotions (cont'd)

<u>A.</u>	Re	sidential Promotions (cont'd)	
	4.	Reserved for Future Use	(C)
			(D)
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	5.	Reserved for Future Use	(C)
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### Current Promotions (cont'd)

<u>A.</u>	. Residential Promotions (cont'd)	
	7. Reserved for Future Use	(C)
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8. Standard Installation Charge Discount

The Telephone Company may offer standard telephone service installation (up to one new jack, if no jacks are present, excludes any special construction charges) at a discount to regular tariff charges. The promotional service installation discount may be given to residential telephone multiple service (telephone and video and/or internet) package customers under the terms, conditions and operating service areas as defined in this tariff. This promotion will be available in all Company sales channels for standard service installation. The standard new installation charge will be \$29.99 to upgrade service without another line of business or no charge if with another line of business. This offer may be combined with other telephone service offers. The Company reserves the right to cancel or discontinue offer of this promotion at any time. This sales promotion will be offered June 25, 2012 to December 15, 2012.

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New York PSC No. 3 - Telephone Addenda 13: Promotions 1<sup>st</sup> Revised Page 3.3 Supersedes Original Page 3.3

# Current Promotions (cont'd)

 A. Residential Promotions (cont'd)

 9. Reserved for Future Use

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 10. Reserved for Future Use

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## Current Promotions (cont'd)

### A. Residential Promotions (cont'd)

11. Reserved for Future Use

12. Reserved for Future Use

13. Reserved for Future Use

(D) (D) (C) (D) (D)

(C)

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# Current Promotions (cont'd)

### **B.** Business Promotions

1. The Telephone Company will offer standard installation at no charge to existing Charter Business® subscribers who are new telephone subscribers.

The customer must purchase all services on a 12 month or longer term agreement. Additional business lines on the same service order will also receive standard installation at no charge. This offer may not be combined with other offers.

This promotion will extend from July 1, 2012 through December 31, 2012.

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2. Free Standard Installation

The Telephone Company will offer standard installation at no charge to new Charter Business® subscribers. The customer must purchase a minimum of one business line along with any combination of Video\* and/or Internet\* products. Internet products must be at speeds of 8M or higher to qualify for this offer.

The new customer must purchase all services on a 12 month or longer term agreement. Additional business lines on the same service order will also receive standard installation at no charge. This offer will be available through the Account Executive, Inside Sales Representatives, and Outbound Telemarketing Channels and may also be used for retention of existing customers whose account is in current status. This offer may not be combined with other offers.

This promotion will extend from July 1, 2012 through December 31, 2012.

\*This is a non-regulated affiliate product.

3. The Telephone Company will offer a minimum purchase of two (2) Business Lines for \$14.39 per line per month with one (1) Unlimited Long Distance Plan for \$15.98 per month and a choice of one (1) Solution or Solution Plus Feature Package for \$9.59 per month to new Charter Business® customers. The customer must also purchase 8M/1M (or higher speed) Internet\* to be eligible for this offer. Customers purchasing 16M/2M (or higher speed) Internet\* and/or Expanded Basic TV\* will also be eligible for standard installation at no charge.

The customer must purchase all services on a 12 month or longer term agreement. Additional services purchased on the same service order will be eligible for the same terms and conditions. Any business lines purchased without Unlimited Long Distance will be billed at Charter's Basic Long Distance Plan rate. This offer is only available through the Account Executive, Partners, and National Accounts Channels and may also be used for retention of existing customers whose account is in current status. This offer may only be combined with the Refer-A-Business Program.

This promotion will be offered December 21, 2011 through June 30, 2012.

\*This is a non-regulated affiliate product.

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### Current Promotions (cont'd)

B. Business Promotions (cont'd)

4. Reserved for Future Use

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- 5. The Telephone Company will offer discounts on Direct Inward Dial (DID) and certain Long Distance Packages to Charter Business® customers. The customer must purchase a minimum of one Voice Trunk with DID and a Long Distance package in addition to Fiber Internet\* service as described to receive discounts as shown:
  - Customers purchasing Charter Business® Fiber Service\* at speeds from 5Mbps to 9Mbps and Voice Trunk, DID Block with a minimum 2,500 Minute Long Distance package will receive a discount valued at the current rate for DID 20 Block and the 2,500 Minute Long Distance Package
  - Customers purchasing Charter Business® Fiber Service \* at speeds of 10Mbps or greater and Voice Trunk, DID Block with a minimum 5000 Minute Long Distance package will receive a discount valued at the current rate for DID 20 Block and the 5,000 Minute Long Distance Package

The customer must purchase Voice Trunk services on a 36 month or longer term agreement. Any additional Voice Trunk services on the same service order will be eligible for the same offer.

This promotion will extend from July 1, 2012 through December 31, 2012.

\*This is a non-regulated affiliate product.

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# Current Promotions (cont'd)

### B. Business Promotions (cont'd)

 The Telephone Company will offer discounts on Direct Inward Dial (DID) to any Charter Business® customer with a minimum Voice Trunk purchase. The first time Voice Trunk customer must purchase three (3) Voice Trunks to receive the discounted rate of \$5.00 for all 100 Blocks of DIDs.

The customer must purchase all services on a 12 month or longer term agreement. Any additional Voice Trunks on the same service order will be eligible for the same offer.

This promotion will extend from July 1, 2012 through December 31, 2012.

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7. The Telephone Company will offer a minimum purchase of four (4) Business Lines for \$13.40 per line per month with any Long Distance Plan included in this promotion only and four (4) Complete Packages at \$14.00 per line per month and at least one (1) Toll Free number at \$1.00 per number per month to new Charter Business® customers who have not subscribed to Charter within the last six months. The customer must also purchase Internet\*, Hosting\*, Desktop Security\* and Exchange Mailboxes\* with the minimum order.

Available Long Distance Plans per Account

LONG DISTANCE	RATE PER	
MINUTES	MONTH	
2,500	\$ 66.00	
5,000	\$121.50	
10,000	\$216.00	
20,000	\$337.50	
40,000	\$607.50	

The customer must purchase all services on a 24 month or longer term agreement. Additional services beyond the four minimum may be purchased at the rates shown. Also, any lines above the minimum four can include the Basic Package at \$3.24 per line per month or the Advanced Package at \$6.49 per line per month. Standard installation is at no charge for services on the same order. This offer is only available through the Account Executive and Inside Sales Channel. This offer may not be combined with other offers.

This promotion will be effective April 12, 2012 through December 31, 2012.

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## Current Promotions (cont'd)

#### B. Business Promotions (cont'd)

8. The Telephone Company will offer a Business Line, Complete Feature Package and Unlimited Long Distance for \$45 per month and free standard installation to existing Charter Business® customers. This offer is limited to existing customers of affiliate services who have had the affiliate service for a minimum of 60 days and the account is in current status.

The customer must retain the telephone service and affiliate services on a 12 month or longer term. Additional packages of the Business Line, Complete Feature Package and Unlimited Long Distance for \$35 along with free standard installation may be purchased on the same order for the same term.

This promotion will extend from July 1, 2012 through December 31, 2012.

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The Telephone Company will offer a Business Line, Advanced Feature Package and Unlimited Long Distance for \$35 per month and free standard installation to existing Charter Business® customers. This offer is limited to existing customers of affiliate services who have had the affiliate service for a minimum of 60 days and the account is in current status.

The customer must retain the telephone service and affiliate services on a 12 month or longer term. Additional packages of the Business Line, Advanced Feature Package and Unlimited Long Distance for \$35 along with free standard installation may be purchased on the same order for the same term.

This promotion will extend from July 1, 2012 through December 31, 2012.

Betty Sanders, Director Regulatory Affairs

Charter Fiberlink NY - CCO, LLC

12405 Powerscourt Drive St. Louis, MO 63131-3674 (C)

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# Current Promotions (cont'd)

### **B.** Business Promotions (cont'd)

9. Reserved for Future Use

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