

PSC NO: 4 TELEPHONE  
SBC Telecom, Inc.  
Initial Effective Date: November 7, 2003

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Addendum Type: PROMO  
Addendum Number: 2

### PROMOTIONS

#### Promotion "A"

The Company will provide to existing customers, having satisfactory creditworthiness with the Company, a one-time credit on their bill for every new customer referral. The referred customer(s) must be located within the Company's service territory. The existing customer will receive a \$25 credit for each qualifying residential customer referral and \$50 for every qualifying business referral. To receive credit, the referred customer must maintain service with the Company for at least one month and pay the applicable charges associated with that service.

This promotion will commence on November 7, 2003 and end on February 5, 2004.

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