PSC NO: 5 INTEREXCHANGE Frontier Communications of America, Inc. Initial Effective Date: May 21, 2004 Addendum Type: PROMO Addendum Number: 3

#### ADDENDUM 1 - PROMOTIONAL OFFERINGS

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#### 1. <u>VIP Plus - Switched Promotion</u>

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This limited promotional offering of VIP Plus - Switched, as defined in Section 2 of this tariff, is available to new business subscribers who sign up for service between May 21, 2004 and August 31, 2004, and are also customers of the following local exchange companies (LEC) with whom the carrier has a billing and collection agreement: Frontier Communications of Rochester. This product is only available in conjunction with the VIP Plus - Switched service offering from Frontier Communications of America, Inc.'s Interstate Domestic Price List.

To qualify for the promotional discount factors of VIP Plus - Switched that follow, eligible Customers must commit to a minimum monthly billing volume level for a period of one year, two years or three years. Discount Factors will be assessed based upon actual total billed volume.

The promotional discount factors apply to 1+ and 800 service only. Monthly usage levels will be calculated based upon 1+, 800 and local service billings. Terms and conditions for VIP Plus – Switched, as defined in Section 2 of this tariff still apply. This offer will remain in effect indefinitely, unless sooner changed or canceled by a subsequent tariff filing.

The term plan discounts for Intrastate IntraLATA and InterLATA 1+ outbound and Toll Free inbound are as follows:

## IntraLATA - 1+ Outbound and Toll Free Inbound

\* Base Rate (Month-to-Month and Term): \$0.0750

	1 Year	2 Year	3 Year	
Total Billing	<u>Discount</u>	<u>Discount</u>	<u>Discount</u>	
<\$100	34.67%	37.33%	40.00%	
\$100	36.00%	38.67%	41.33%	
\$300	37.33%	40.00%	42.67%	
\$500	38.67%	41.33%	44.00%	
\$1,000	40.00%	44.00%	48.00%	
\$2,500	41.33%	45.33%	49.33%	
\$5,000	42.67%	46.67%	50.67%	
\$10,000	44.00%	48.00%	52.00%	

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# ADDENDUM 1 - PROMOTIONAL OFFERINGS continued

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InterLATA - 1+ Outbound and Toll Free Inbound

15. <u>VIP Plus - Switched Promotion continued</u>

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#### \* Base Rate (Month-to-Month and Term): \$0.0750 2 Year 1 Year 3 Year Total Billing **Discount Discount Discount** <\$100 37.33% 40.00% 34.67% 38.67% \$100 41.33% 36.00% \$300 37.33% 40.00% 42.67% \$500 38.67% 41.33% 44.00% \$1,000 40.00% 44.00% 48.00% \$2,500 41.33% 45.33% 49.33% \$5,000 42.67% 46.67% 50.67% \$10,000 44.00% 48.00% 52.00%

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Vice President Regulatory, 180 South Clinton Avenue, Rochester, NY 14646

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# ADDENDUM 1 - PROMOTIONAL OFFERINGS continued

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